

2021 Course Catalog

Dr. Fraud Training Group



MASTER COURSE LIST

DFTG300-Insurance Overview
DFTG310- Intro to Ins Fraud
DFTG311-Facebook Research/Investigations
DFTG365-Annuities and Fraud
DFTG370-Health Care Fraud
DFTG375-Life and Disability Insurance Fraud
DFTG380-Viatical Fraud
DFTG305-Auto Body and Repair Shop Fraud
DFTG385-Auto Premium Fraud
DFTG315-Auto Theft
DFTG320-Staged Auto Accidents
DFTG325-Workers Compensation Fraud
DFTG390-Workers Compensation Premium Fraud
DFTG395-Catastrophes & Fraud
DFTG302-Product Liability & Investigations
DFTG330-Ethics
DFTG304-Homeland Security and Terrorism
DFTG301-Mold: A Growing Concern
DFTG335-The Neighborhood Canvass
DFTG340-Pretext and Privacy
DFTG345-Recorded Statement and Interviews
DFTG303-Surveillance Challenges
DFTG355-The Use of Surveillance
DFTG306-Subrogation
DFTG307-Transient Criminals and Insurance Fraud
DFTG360-Understanding Your Clients Objectives
DFTG308-HIPAA Training
DFTG309-Vehicle Damage Assessments
MWV300-Mitigating Workplace Violence
CIF350- Corporate and Internal Fraud

Small Business Fraud Courses:

DFTGSM400-Cybercrime
DFTGSM405-Insurance Fraud
DFTGSM410-Body Language
DFTGSM415-Workplace Safety and Violence
DFTGSM420-Internal and Employee Fraud
DFTGSM425-Psychology of Fraud
DFTGSM430-Fraud Prevention

Consumer Fraud Courses:

DFTGCN500-Cybercrime
DFTGCN505-Insurance Fraud
DFTGCN510-Body Language
DFTGCN515-Product False Advertising, Food Fraud, and Prescription Misrepresentation
DFTGCN520-Imposter, Email, and Robocall Scams
DFTGCN525-Psychology of Fraud
DFTGCN530-Travel Safety

All of the courses listed above are self-paced, 100% online courses; they can be taken anytime, anywhere, and have no deadline or time frame for completion. This entirely flexible platform of learning can fit into even the busiest schedules!

The courses are all individually priced as seen in the DFTG website, but group and bundle pricing is available. Contact Dr. Skiba for details jmichaelskiba@gmail.com

Please visit the DFTG home page at <https://dr-fraud-training-group.thinkific.com/> for further details.

COURSE DESCRIPTIONS:



DFTG300-Insurance Overview

This course will provide the insurance professional with an overview to insurance fraud, including the effects, growing statistics, examples, current fraud schemes, their consequences, the efforts to reduce fraud, and the role that insurance professionals play in combatting fraud.

Students will learn successful investigative techniques that can be used within all areas of an organization, including both desk and field based investigative tactics. The course will review specifics on what outside field investigators can do, what they should do it, how to plan for the investigation, and the types of investigations that can be conducted. This course also includes fraud reduction tactics and red flag indicators for insurance fraud.



DFTG301-Mold: A Growing Concern

This course will provide specifics to the insurance professional on mold and mold claims as it applies to the insurance industry. The course will define what mold is, how the problem is growing, where the problems exist, and what causes it. The course will also review coverages and exclusions typically found in insurance policies and how they apply to mold claims. Furthermore, students will learn the industry's response to this problem as well as what is needed to combat mold claims and effectively investigate them.



DFTG302-Product Liability & Investigations

Students taking this course will learn the many aspects of product liability claims, including best practices and investigation techniques. The course will provide critical information on product liability law, rules, regulations, and the elements of a product liability case. Manufacturer responsibilities, negligence, and investigative tips and techniques will also be addressed. Students will gain a thorough understanding of all aspects of product liability claims.



DFTG303-Surveillance Challenges

This course will provide students with knowledge regarding the challenges that an investigator conducting surveillance may experience during their duties in the field. An explanation of the types of surveillance that are utilized in certain situations will be provided along with tips on how the investigator needs to prepare and set up properly for those situations. This course is designed to increase the investigators effectiveness when conducting surveillance.



DFTG304-Homeland Security and Terrorism

The purpose of this course is to provide students with the ability to recognize, report, and react to potential terrorist threats in and around the workplace and community. Upon completion, students will be able to effectively: define terrorism and weapons of mass destruction, recognize suspicious activity, vehicles and objects, identify the steps necessary to report potential acts of terrorism, and identify the steps necessary to react to terrorist incidents.



DFTG305-Auto Body and Repair Shop Fraud

This course will provide the insurance professional with knowledge of how a body or repair shop defrauds the insured and insurance company from the onset of an automobile accident or comprehensive loss. Unscrupulous shops will increase the actual cost of the claim and this course will review the types of scams common in luring the insured to a particular shop after a loss, as well as the scams performed on a vehicle prior to an adjuster's review. In addition, the course will cover scams performed on the vehicle once the repair process begins and also provide techniques to use against the shops committing fraud. Lastly, information on how to prevent and deter shops from engaging in this fraudulent activity will be presented.



DFTG306-Subrogation

This course will provide the insurance professional with knowledge of what subrogation is and how it is utilized within the insurance industry. Students will learn the rights of the insurer and insured regarding subrogation within a claim. The course will provide knowledge of how to investigate a subrogation claim and provide an investigation checklists for these types of claims.



DFTG307-Transient Criminals and Insurance Fraud

This course will provide the insurance professional with information and knowledge as to the scams and inner workings of transient criminals, also known as “gypsies”, within the insurance industry. Students will learn their culture and modus operandi, and will be provided with methods of identification, the impact of their crimes on the insurance industry, and techniques used to deter and investigate their behavior.



DFTG308-HIPAA Training

This course provides information about the Health Insurance Portability and Accountability Act (HIPAA). Specifically, students will learn what the purpose, scope, and benefits of HIPAA are and also what the significance of the Administration Simplification section of HIPAA is. In addition, the course will cover how non-compliance is penalized, what changes HIPAA regulations require, what standards HIPAA enforces, how privacy and security are differentiated, and what impact HIPAA can have on an organization.



DFTG309-Vehicle Damage Assessments

This course will highlight potentially suspicious issues that may arise when reviewing photographs, or an actual vehicle, that has been damaged. Consistency between loss facts and vehicle damage will be addressed, including red flags for suspicion. This course will also cover damage patterns and specific accident fact scenarios, the physics of accidents and resulting damage, and vehicle damage indicators. The goal of this course is to increase awareness of vehicle damage specifics and accident scenarios that may arise during an adjuster or investigators role handling claims.



DFTG310- Intro to Insurance Fraud

This course will provide the insurance professional with an overview to insurance fraud, including the effects of fraud, the growing (disturbing) statistics of fraud, examples and current schemes, as well as their consequences, and the efforts to reduce insurance fraud. Students will learn successful investigative techniques that can be used from an in-house and field perspective and fraud reduction tactics and red flag indicators for insurance fraud.



DFTG315-Auto Theft

This course will review what auto theft is, how it effects the insurance industry, and how and why it has changed over the years. Students will also gain an understanding of the methods of investigating an auto theft claim, the current trends in theft schemes, and examples of true theft claims. A review of investigation tools that are available to the insurance industry will be provided along with current anti-theft measures available today.



DFTG320-Staged Auto Accidents

This course will provide the insurance professional with knowledge of staged accidents, the common types of staged accidents, how they are performed and how to identify them. Students will learn staged accident indicators as well as the role of the insurance professional in these claims. This course will enhance the understanding concerning the parameters of a field investigation and what relevant factors should be collected. The curriculum will explain how the claim is set up from policy inception to the date of the actual loss. This course will enhance the insurance professional's knowledge of staged accidents which will facilitate in mitigating the claim.



DFTG325-Workers Compensation Fraud

This course will provide knowledge concerning the types of fraud committed by claimants, employers, and businesses, as well as medical providers in the workers' compensation field. Students will also review red flag indicators and methods of detection to identify possible fraudulent activity, as well as methods to investigate and combat workers' compensation fraud. Workers compensation fraud involves high exposure and loss and therefore organizations should have the necessary information to help combat it, which is the goal of this course.



DFTG330-Ethics

In this course, students will learn various concepts concerning the definitions and application of ethics and ethical studies. Upon this foundation, the more specific ethical concerns and guidelines as they apply to insurance and insurance investigations will be discussed and illustrated with examples. Topics reviewed will also include broader ideas, such as professionalism and decision making, which are funneled into ethical practices for the insurance professional. Laws and acts that help to define these ideas are introduced and explored as contributing factors affecting individual behavior.



DFTG335-The Neighborhood Canvass

This course will review how to use a neighborhood canvass in the course of an investigation and how the professional can obtain valuable information using this method. The class will review the reasons for utilizing the neighborhood canvass as well as how to plan and conduct the canvass without breaking any laws, rules or regulations. Upon completion of this course, professionals will be well positioned to effectively use this technique as part of their investigations tool box.



DFTG340-Pretext and Privacy

This course will provide the student with the definition and use of pretexting as it applies to insurance investigations. The course will cover federal and state laws that protect sensitive and confidential information, as well as case law examples that find pretexting to be invasive, case law examples that find pretexting to be allowable, and examples of company policies regarding pretexting and ethical concerns.



DFTG345-Recorded Statement and Interviews

Students taking this course will learn the importance of effective recorded interviews, tips and techniques for best results, lessons on recognizing, reading, and conveying verbal and non-verbal communications, and the applications of recorded statements in the claims and investigation processes. Recorded statements are a critical aspect in claims handling and this course will provide the necessary information to utilize them effectively in the claims process.



DFTG355-The Use of Surveillance

This course will provide the insurance professional with knowledge of surveillance and when and how it should be best utilized in the course of an investigation. This course also reviews what is required from the claims adjuster to initiate the surveillance, what is needed from the investigator performing the tasks, and what can occur during the actual surveillance. Upon completion of this course, students will gain an understanding of this investigative tool and how to utilize it within the insurance process.



DFTG360-Understanding Your Clients Objectives

This course is designed for those companies that serve the insurance industry, such as private investigation firms, consulting companies etc..Student will learn to identify client objectives by developing a basic understanding of the various lines of insurance and functions of insurance professionals and entities. The course will also delve into communication and organizational skills that can be utilized to enhance the client-vendor relationship and develop an understanding of the core purpose behind every case or claim referral. This course will show where referrals originate, why, and how the final product can be used later in the life of the claim.



DFTG365-Annuities and Fraud

The intent of this course is to teach insurance professionals how to understand annuities and how misrepresentation claims can be avoided. Annuities are a complex financial topic and this course will provide the insurance professional with the information to develop a clear understanding of the product, the challenges with handling these types of claims, and the inherent fraud that may occur.



DFTG370-Health Care Fraud

This course will provide students thorough knowledge of medical and healthcare fraud in both the private and government sectors. In addition, topics will include the laws that are designed to protect consumers and taxpayers from losses suffered as a result of such fraud, and techniques both the public and insurance/investigative professionals can utilize to combat fraud. Students will also learn current scams committed by both claimants and providers, the effects of this type of fraud, red flags for fraud recognition, and investigative tips. Completion of this course will provide students with an all-inclusive understanding of the scope of this problem, ranging from the simplest scams to complex and sophisticated healthcare insurance fraud crimes



DFTG375-Life and Disability Insurance Fraud

This course will provide a robust understanding of the various intricate aspects of life and disability insurance fraud. This type of fraud is growing at an alarming rate and organizations should have the knowledge to help combat this increased threat. Topics covered will include common schemes in both life and disability lines of business and key fraud issues and investigative requirements. Suspicious and false policy applications will be covered including how underwriting can be the first line of defense. A related topic of viatical fraud will also be presented and reviewed in-depth. Lastly, prevention strategies will be provided which will assist companies in their efforts to reduce their exposure to fraud in these lines of business.



DFTG380-Viatical Fraud

This course will provide a thorough understanding of a complex area of financial fraud-viatical fraud. The first modules of this class will provide a foundation of what exactly viatical settlements are and then move into the background and history of this unique type of fraud, starting in 1992 and continuing through the present day. Topics such as viators as victims, acquiring inventory, insurance agents, wagering and insurable interest and premium financing will be discussed. In addition, the course will provide insights on fraud, staged owner policies, incontestability, insurer negligence, and homicide. Students will leave this course well positioned in their understanding of this unique topic in the financial industry.



DFTG385-Auto Premium Fraud

This course will review all aspects of auto premium fraud and provide the student with a robust understanding in this fraud area. Topics will include the many facets of premium fraud as it relates to the automobile insurance industry. Students will learn how premium fraud can be initiated by agents and brokers, as well as the insureds. Additional topics will include who it affects, how it is conducted, and what measures can be taken to combat it. Combatting premium fraud can be a highly effective first line of defense that companies can utilize as part of their counter fraud strategy and this course will provide a deeper understand of this growing issue.



DFTG390-Workers Compensation Premium Fraud

This course will provide the insurance professional with knowledge of what premium fraud is within the workers' compensation line of insurance. Students will learn how this type of fraud can be initiated by agents and brokers, business owners, corporations and insureds. Fraud in this line of business can result in significant losses and exposure, thus, organizations need to have a strong knowledge base within this area, which this course provides. Topics covered will include who it affects, how it is conducted, and what measures can be taken to combat it.



DFTG395-Catastrophes & Fraud

This course will provide a robust understanding of catastrophes, a very challenging area of insurance. Catastrophes cost the insurance industry billions of dollars in loss, and thus having an understanding of these events is critical at developing strong strategies to mitigate these claims. In this thorough course, students will develop an understanding of the various types of catastrophes including windstorms, earthquakes, floods, and man-made disasters. The course will address recent and past seminal catastrophes in order to develop best practices for future handling. In addition, students will gain an understanding of the types of fraud in this area and ways to mitigate these claims to reduce exposure.



MWV300-Mitigating Workplace Violence

In this robust course, learners will develop a deep understanding of the threat of workplace violence. Current trends and statistics will be explored to create a strong foundation for preventing this disturbing threat. Students will develop a keen understanding of personal and organizational level risk factors in order to assist with the development of highly focused and effective preventative strategies. The psychological elements of violent offenders will be examined, furthering an understanding of key motivational factors behind the behavior of workplace violent offenders. Learners will also develop an understanding on how to successfully perform a risk/vulnerability assessment which will assist with identifying key gaps and threats. Upon exiting this course the student will be able to implement immediate strategies to reduce the risk of workplace violence in their respective organizations.



CIF350-Corporate and Internal Fraud

Corporate and internal fraud can cause very significant financial loss to an organization, and therefore organizations need to be well-educated on this threat. This course will address that need and provide the learner with extensive knowledge on all aspects of this type of fraud. Students will learn significant statistics and relative costs of the corporate and internal fraud problem and develop an understanding of the psychological aspects of the fraud perpetrators motivation and behavior. Furthermore, the course will review specific scams and schemes and focused methods to prevent these by developing strong counter measures.

SMALL BUSINESS COURSES:



DFTGSM400-Cybercrime

This course will provide the learner with the knowledge needed to develop a keen understanding of cyberfraud threats. Some of the topics covered will include: phishing and spear-phishing, ransomware and malware, credit card and payment fraud, password attacks, denial of service, man in the middle, identity theft, advanced persistent threats, and much more. Developing a deep understanding of these threats will assist with reducing the opportunity for fraud occurrences and vulnerabilities in the cyberworld.



DFTGSM405-Insurance Fraud

This course will provide the in-depth knowledge as to the various types of fraud that can occur in an insurance setting. No matter what type, or size, of business one owns or is employed by, having knowledge of the threats that are present in insurance will assist with developing strong preventative efforts, which can ultimately result in increased savings and profitability. This course will provide an overview of the various insurance policies and sections, the claims process, sales and broker fraud, workers compensation fraud and prevention, disability fraud, healthcare fraud and life insurance fraud.



DFTGSM410-Body Language

No matter what type of business you own or are employed by, or what your specific role is within that organization, being able to read body language can not only help boost your overall communication skills, but also assist with identifying those individuals that may be deceptive. The course starts by exploring the different communication and learning styles (which one are you??), and then dives into both verbal and non-verbal techniques. Let's get started on your deception detection capabilities!



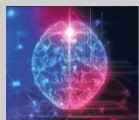
DFTGSM415-Workplace Safety and Violence

In this robust course, learners will develop a deep understanding of the threat of workplace violence. Current trends and statistics will be explored to create a strong foundation for preventing this disturbing threat. Learners will develop a keen understanding of personal and organizational level risk factors in order to assist with the development of highly focused and effective preventative strategies. The psychological elements of violent offenders will be examined, furthering an understanding of key motivational factors behind their behavior. Learners will also develop an understanding on how to successfully perform a risk/vulnerability assessment which will assist with identifying key gaps and threats. Upon exiting this course, the learner will be able to implement immediate strategies to reduce increase workplace safety in their respective organizations.



DFTGSM420-Internal and Employee Fraud

This course is designed to explore all areas of internal and employee fraud. Internal employees are often overlooked as a source of fraud; however, the statistics reveal that this is not the case. Companies should make internal fraud a part of their counter-fraud strategy in order to create a highly effective, efficient, and profitable organization. In this course, we will explore all of the intricate areas of internal and employee fraud in order to gain a deeper understanding of how these threats emerge. Furthermore, specific strategies will be presented for companies to apply in their respective organizations.



DFTGSM425-Psychology of Fraud

This course is designed to explore the mind of the fraudster, diving into the psychological aspects that make this type of criminal unique. Criminological theory will be explored by focusing on psychological, biological, and sociological theories and how they apply in a fraud setting. Developing a keen understanding of these theories will assist with understanding the fraudster, which will be extremely useful at developing strong, highly focused strategies that get right to the core of the fraudsters mind.



DFTGSM430-Fraud Prevention

This course will provide the learner with in-depth knowledge as to the various tactics for fraud prevention. If you have taken other courses such as the Psychology of Fraud or Cyberfraud, some of these preventative tactics will be familiar as they were introduced in those courses. In this course, ethics, human-based and technology-based strategies will be explored, along with a summation of performing a vulnerability assessment and red flag exercise. This course will further assist the learner with developing focused and effective counter fraud strategies that will help reduce fraud opportunities.



Small Business Exam-CFPS (Certification-Fraud Prevention Specialist)

This is a free exam that accompanies the Silver, Gold, and Platinum Small Business Packages. Upon successful completion of the exam, a CFPS certificate will be awarded.

For more information on the Silver, Gold, and Platinum Small Business Packages, [please click here.](#)

CONSUMER COURSES:



DFTGCN500-Cybercrime

This course will provide the consumer with the knowledge needed to develop a keen understanding of cyberfraud threats. Some of the topics covered will include: phishing and spear-phishing, ransomware and malware, credit card and payment fraud, password attacks, denial of service, man in the middle, identity theft, advanced persistent threats, and much more. Developing a deep understanding of these threats will assist with reducing the opportunity for fraud occurrences and vulnerabilities in the cyberworld.



DFTGCN505-Insurance Fraud

This course will provide an overview of the various insurance policies and sections, the claims process, sales and broker fraud, and healthcare fraud. Having a deeper understanding of insurance and the inner workings in this area will assist consumers at developing strong strategies to prevent becoming a victim of insurance fraud.



DFTGCN510-Body Language

No matter what type of consumer; married, single, family, young, senior etc., being able to read body language can not only help boost overall communication skills, but also assist with identifying those individuals that may be deceptive. The course starts by exploring the different communication and learning styles (which one are you??), and then dives into both verbal and non-verbal techniques.



DFTGCN515-Product False Advertising, Food Fraud and Prescription

Misrepresentation

This course will provide the learner with the knowledge needed to develop a keen understanding of the false advertising of products, various forms of food fraud, and prescription and medical device misrepresentation. Consumers are at increased risk in these areas as studies reveal that a significant number of ads misrepresent products, prescriptions, and medical devices; withholding dangerous side effects and ingredients, which can cause dramatic illness and even death. This course will provide a summary of these threats in order to help the consumer avoid becoming a victim!



DFTGCN520-Imposter, Email and Robocall scams

This course will provide the learner with deep knowledge into the world of imposter scams, exploring the various tactics that scammers use to try and trick a consumer into engaging in a fake email or robocall. We are going to delve into the many forms of imposter scams performed via email and phone and also analyze the psychological structure of these scams in order to develop super strong preventative methods!



DFTGCN525-Psychology of Fraud

This course is designed to explore the mind of the fraudster, diving into the psychological aspects that make this type of criminal unique. Criminological theory will be explored by focusing on psychological, biological, and sociological theories and how they apply in a fraud setting. Developing a keen understanding of these theories will assist with understanding the fraudster, which will be extremely useful at developing strong, highly focused strategies that get right to the core of the fraudsters mind.



DFTGCN530-Travel Safety

Traveling is one of the most amazing activities that one can embark on. It opens us up to new cultures, people, food, and activities that expand our horizons. After we return, it also helps us to add a new perspective on our homes and our environment. No matter whether you are taking an adventurous jaunt to a bordering state, or going abroad for months, this course is designed for you. The purpose of this course is to provide an overview of the threats that one can face while traveling and outline the proper precautions to help make your journey safe and enjoyable.

www.drfraud.org
<https://www.linkedin.com/in/jmichaelskiba>
<https://www.youtube.com/channel/UCB1tg7ky8HeNsw-UdHm0Fg>

jmichaelskiba@gmail.com
P.O. Box 128
Wynantskill, NY 12198
(+1) 518-527-2222