

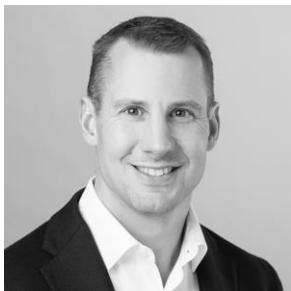
LIVE WEBINAR

Why Tokenization is the Future

The Move to Multi-Party Solutions with Blockchain and Distributed Ledger Technology

Presented by:

Event Partner:



Ted Roberts
CEO, Realstocks



Antonio Vitti
CEO, Pontoro Inc.



Ian Salmon
Capital Markets, Advisor, R3



101 Blockchains is the world's leading online independent global network for Enterprise Blockchain Practitioners

We don't sell blockchain. We help individuals and corporate executives understand and decide how the technology fulfills their business needs and objectives.



Trusted



Strategic



Practical

We are a professional and trusted provider of enterprise blockchain research and training

Our core mission is to train leading enterprise professionals to become global blockchain experts by providing them practical up to date knowledge and upskilling.



101 BLOCKCHAINS
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THINK TANK
WEBINARS

Trusted by 11,000+ professionals!

Why Tokenization is the Future

The Move to Multi-Party Solutions with Blockchain and Distributed Ledger Technology

- Learn how digitizing and automating real estate loan negotiation and lifecycle management will enable daily liquidity.
- Understand why global demand for infrastructure development is creating new opportunities to address growing capital needs.
- Gain more insight into the key factors are contributing to unlocking liquidity in previously illiquid markets.

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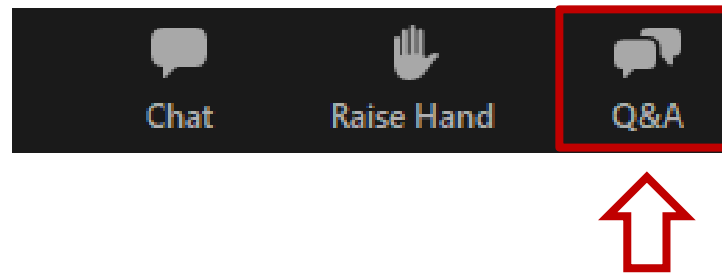
Ian Salmon
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**EVENT
PARTNER:**



A few housekeeping tips

Use the **Q&A** tab to ask your questions



EVENT
PARTNER:



Pontoro: unlocking the world of infrastructure

The digital platform addressing an illiquid \$94 trillion market



“ We’re going to talk about infrastructure...
and what we're going to do to make sure we once
again lead the world across the board in infrastructure”

Joseph R. Biden Jr., 46th President of the US, 4th March 2021

CONFIDENTIAL

\$94 trillion of investment into infrastructure is needed globally by 2040 to meet basic global population demands, source: [Global Infrastructure Hub](#)

Pontoro's platform **unlocks bank capital**
by creating access & liquidity
for investors, bridging a

\$15 trillion gap

Bank Originators
with locked up capital

Institutional Investors
with limited access or liquidity

“I’m tired of flying to Tokyo over and over, trying to sell down each [\$300MM+] loan by the shot-glass”

– Head of Infrastructure Lending,
Global Top 5 Bank

“I’d love to get into this asset class, but my auditors won’t let me... I can’t invest in non-securitized, level 3 priced loans”

– Global Head of Fixed Income Investments,
Top US Insurance Company



Our Vision Is To Transform An Illiquid Asset Into An Alternative For Deposits...

...by standardizing and tokenizing CRE loans into listed digital assets

realstocks

Platform

CREATING A PLATFORM FOR DIGITAL LOAN CONTRACTS

Front-2-Back Fully Digital Loan
Platform for Real Estate Financing

Automated
Onboarding &
KYC

Digital Loan
Negotiation &
Issuance

Digital Contracts:

- Negotiation of standardized loans
- Automated issuance

Lifecycle
Management

Smart Contracts:

- Automation of loan specific lifecycle events

OTC
Trading

Products:

- CRE Loans
- Other Loans

Exchanges*

Listed Loan Tokens
at Established Exchanges

VISION

CREATING A DEPOSIT
ALTERNATIVE

Liquid Loan Tokens as
Alternative to Deposits

Clients:

- Institutional Investors & Banks
- Borrowers / Issuers

*discussions with established exchanges ongoing

Why Tokenization is the Future

Event Partner:



Topic for Discussion

Tokenization

Poll #1

Do you expect to trade tokenized assets in your organization?

- Yes, we trade crypto assets already.
- No, but we look forward to trading them in the near future.
- No, and we see only limited use for these assets going forward.
- Wish not to answer.

**Topic for
Discussion**

Solution

Poll #2

How do you expect to access tokenized assets in future?

- I expect to build technology and processes myself.
- I expect to subscribe to vendor or solution providers to access tokenized assets.
- I don't expect to access tokenized assets in future.
- Wish not to answer.

**Topic for
Discussion**

Challenges

Poll #3

What aspect of the landscape do you expect to change to enable tokenization to be accessible to you?

- I am waiting for legal and regulatory aspects to be resolved.
- I expect services to develop that bring material benefit to me.
- I expect industry bodies and consortia to offer me choice to join such projects.
- Wish not to answer.

**Topic for
Discussion**

Technology

Poll #4

What are the high-level benefits of tokenization to your organization?

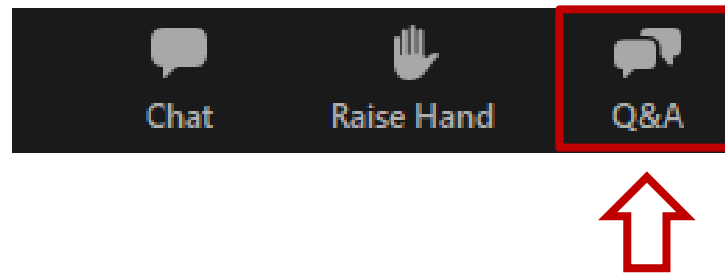
- Improved efficiency, process and cost savings.
- Compliance - I expect benefits of accountability and record keeping.
- Reach - I'll have access to an infrastructure that enables 24x7 global business.
- Wish not to answer.

**Topic for
Discussion**

The Market

A few housekeeping tips

Use the **Q&A** tab to ask your questions



EVENT
PARTNER:



ARE YOU READY TO JOIN THE BLOCKCHAIN REVOLUTION?

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 <https://www.linkedin.com/groups/12400295/>