

Presents

## VIP Accelerator

with Ravi Rajani

## Session One Workbook: How to Develop a Virtual Talk Idea

What's your point of view?
What's their primary problem?
What's their primary problem:
What's your solution to that problem?

Taking your idea to marketplace follows a simple formula: Your idea + Your abstract = Speaking gig Let's develop your abstract. Your abstract is made up of four primary sections: Section #1 - The premise of your talk - This is your elevator pitch and consists of 3-5 sentences. Section #2 - Testimonial - List one testimonial of someone that's experienced your talk. Section #3 - Learning objectives - List 3-5 things the audience will learn from your message. Section #4 - References - List 1-2 references of people that can represent you and confirm the validity of your message and your presentation skills. Priority of work when developing an abstract: Decide on your title: Create learning objectives:

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Write abstract:
Plug in a testimonial: Add a testimonial below

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List references:		

## Homework:

Create an abstract and submit it to Ravi Rajani at <a href="mailto:ravi@thespeakerlab.com">ravi@thespeakerlab.com</a>

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