



## Workshop

**Custom Dashboard Gigapay Meltwater Workflows** 





## Agenda for today:

- Introductions
- Why the Custom Dashboard?
- Demo of the mock dashboard
- Workflow in Klear
- Gigapay & Meltwater
- Workflow in Explore
- Q&A







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### Why the Custom Dashboard?

#### Radisson Challenges:

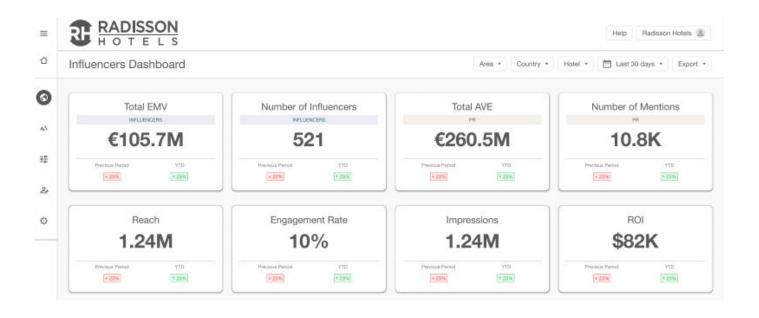
- Reporting is a lengthy and timely exercise.
- Challenge to give the right stakeholders access to the right analysis.
- Difficult to have insights on different company levels. Global, Area, Country, Hotel.

#### Advantages of the dashboard:

- Data democratization making it more easy and quick to consume and extended access to not only active users (global and local Consumer PR teams) but also internal stakeholders and leadership
- Reporting resources and time savings
- Data live tracking Vs KPIs and LY, YT and projected growth comparison
- Hotels access tangible view on benefits of investing into media coverage and influencer marketing, making them more keen to support global and local PR teams with hosing media & influencers



#### **Mock Dashboard**







Klear Playbook

Setting up Klear to support Custom Dashboard





## What is the Klear Playbook?

This playbook is designed to be a step by step guide to managing data from your creator campaigns in Klear and ensuring that data filters into your Klear Custom Dashboard. This guide covers four areas:

- Tagging creators
- Naming campaigns
- Labeling campaigns
- Adding a time frame

Radisson regions, countries and hotels will be measured according to the data in the Custom Dashboard so it's important that creators and campaigns are categorised in Klear correctly.

This playbook does not cover the full Klear workflow. For now, it only reflects the features which need to be used to power the Custom Dashboard. Overtime, the playbook will be extended to encompass a broader range of Klear use cases and functionalities.







Justin Espejo 🍑 🕁 O Manila, National Capital Region, Philippines

• area::CESEE ) • country::Austria ) • category::Culture ...

status::Existing

↓ Iustin Espeio - Radisson Graz

# Add to Campaign

Overview Content Demographics Similar Relationship

assigned the following Tags:Potential or ExistingArea\*

• Country\*

Category (e.g lifestyle, art & design)

All potential and existing creators should be

#### And...

• Friend of House (should be assigned to Friend of House creators only)

\*Area and Country should be based on where the creator is from.

## **Campaign Naming Convention**



CESEE - Germany - Radisson Blu at Porsche Design Tower Stuttgart - Stuttgart Tourism Boards Collaboration

28 1 ① Dec 03

All campaigns should be titled in the following format:

Area - Country - Hotel Name - Campaign Name

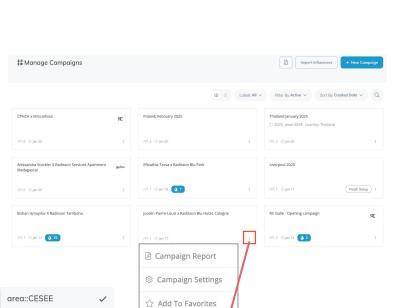
CESEE - Lithuania - Lithuania Destination Autumn

28 1 ( Jan 21

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If the campaign does not refer to a specific hotel then the format should be **Region** - **Country** - **Campaign Name** 

## **Labelling Campaigns (1/3)**



See examples on following slides...

Edit Labels

△ Turn Notifications On

T Archive Campaign

country::Germany

hotel name:: Radisson Blu Hotel,

Cologne

hotel name:: Radisson... x





## All campaigns should be assigned **Campaign Labels**:

# Campaigns on hotel level should be assigned:

- Area
- Country
- Hotel Name
- Hotel Type\*

#### **Global Campaigns:**

Reach out to Nataliya and Helena with details of campaign. These will be set up with assistance of Meltwater team.

# Campaigns on country level (location campaigns) should be assigned:

- Area
- Country
- Hotel Name (all hotels in that country)
- Hotel Type\*

#### \*Hotel Type =

- Global Flagship
- Local Flagship
- Icon Property
- Others





As mentioned on a previous slide, all campaigns should be titled in the following format:

#### Area - Country - Hotel Name - Campaign Name

....and for **Campaigns on hotel level**, campaign labels should reflect this format too (minus the campaign name)

#### **Example (Campaigns on hotel level):**







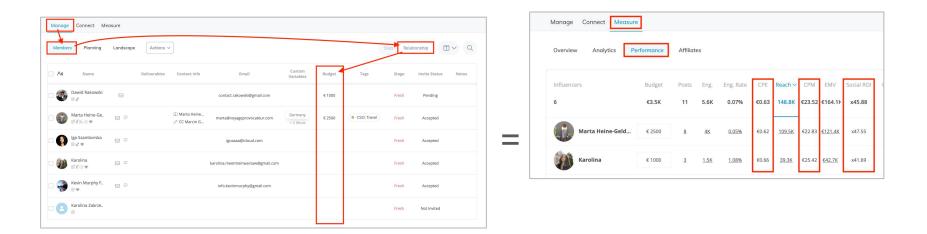
## **Labelling Campaigns (3/3)**

Example (Campaigns on country level..... remember to label all flagship/icon hotels in that country):









You should enter your influencer's **budget** in the **relationship** tab

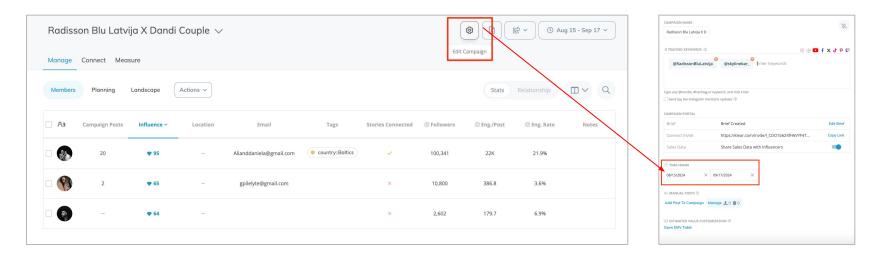
This enables Klear to calculate ROI metrics (CPE, CPM, Social ROI) for the campaign and each influencer. These metrics will be mirrored in the Custom Dashboard.





## Adding a campaign time frame

This is very important because if you leave the time frame empty Klear will default to 'All time' meaning it could potentially include content from outside the campaign period, skewing your results.



You should enter a time frame for your campaign in the **Edit Campaign** tab.

Scroll to **Time Frame** and enter your start and end date.







#### **Area and Country Labels:**

MIDDLE EAST AFRICA & INDIAN OCEAN SEAP MEDITERRANEAN CESEE UK & RELAND NORDICS & BENELUX Cooping Russia India Saud Arabia Barnán Berian Brunel France Bugianta United Kingdom Finland Turkey Amenia Nepal Rashian Corporation of Cacchia Norway Libya Uzbekistan Lordan Cameroon Indonesia Italy Gemany Sweden Lebandon Uzbekistan Lordan Cape Werde Mainysia Malta Hungay Belgium Inqu Uzbekistan Lordan Care Growth Werde Mainysia Malta Hungay Belgium Inqu Uzbekistan Lordan Care Growth Werde Mainysia Malta Hungay Belgium Inqu Inqu Inqu Inqu Inqu Inqu Inqu Inqu
Saudi Andala Angola Bangladesh Cypus Austria United Kingdom Finland Turkey Amenia Nepal Bahraim Bornin Brunel France Bilgaria (Cabula) Azerbalijan Kazakhatam Egypt Chad Fiji Geece Czechia Norway Libya Uzbekistan Jordan Cameron Indonesia Italy Gemany Sweden Lebanon Uzbekistan Jordan Cameron Malaysia Malta Hungary Belgium da Geece Czechia Norway Libya Uzbekistan Jordan Cameron Malaysia Malta Hungary Belgium da Geece Lebanon Italy Cole Proping Malaysia Malta Hungary Belgium da Geece Lebanon Italy Belgium da Geece Lebanon Ita
Togo Turisia Uganda Zambia Zimbobwe

#### **Hotel Types:**

Global Flagship Local Flagship Icon Properties Others







#### **Hotel Names:**

<u> </u>					
Area	Hotel				
NO & Benelux	Radisson Collection Royal CPH				
NO & Benelux	Radisson Collection Strand Stockholm				
NO & Benelux	Radisson Collection National				
NO & Benelux	Radisson Blu Plaza Olso				
NO & Benelux	Radisson RED Oslo City Center				
NO & Benelux	Oslo Destination x 3 hotel				
NO & Benelux	Radisson Blu Stockholm Waterfront				
NO & Benelux	Radisson RED Helsinki				
UKI	art'otel Battersea London				
UKI	art'otel Hoxton London				
UKI	Radisson Blu London				
UKI	Radisson RED Liverpool				
UKI	Radisson Blu Edinburgh				
UKI	Radisson RED Glasgow				
UKI	Radisson Blu Royal Dublin				
UKI	Radisson RED Galway				
UKI	Radisson Blu Sheffield				
SA	Radisson Hotel Shimla				
SA	Radisson Blu Resort Vishakapatnam				
SA	Radisson Blu Resort Cavelossim Beach				
SA	Radisson Resort & Spa Hatgad Saputara				
SA	Radisson Blu Hotel Guwahati				
SA	Radisson Blu GRT Chennai Airport				
SA	Radisson Blu Mumbai Internaional Airport				
SA	Radisson Blu Plaza Resort & Convention Centre, Karjat				
SA	Radisson Collection Hotel & Spa, Riverfront Srinagar				
SA	Radisson Blu Resort Kumbhalgarh				

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SA	Radisson Red Indore				
SA	Radisson Hotel Prayagraj				
SA	Radisson Hotel Chail				
SA	Radisson Hotel Khajuraho				
SA	Radisson Hotel Kathmandu				
SA	Rajasthan Cluster hotels				
SA	Himachal Pradesh Cluster hotels				
SA	Delhi Cluster hotels				
SA	Kashmir Cluster hotels				
MEAT	Radisson Collection Hotel, Waterfront Cape Town				
MEAT	Radisson Blu Mosi-oa-Tunya, Livingstone Resort				
MEAT	Radisson Blu Hotel, Dubai Waterfront				
MEAT	Mansard Riyadh, A Radisson Collection Hotel				
MEAT	Nofa Riyadh, A Radisson Collection Resort				
MEAT	Dubai hotels				
MEAT	Riyadh hotels				
MEAT	Radisson Collection Hotel, Lincoln Casablanca				
MEAT	Radisson Blu Resort, Taghazout Bay Surf Village				
MEAT	Radisson Blu Resort, Al Hoceima				
MEAT	Radisson Blu Azuri Resort & Spa, Mauritius				
MEAT	Radisson Blu Resort & Spa Cesme				
MEAT	Tsinandali Estate, A Radisson Collection Hotel				
MEAT	Radisson RED Tblisi				
MEAT	Radisson RED Izmir Point Bornova				
MED	Radisson Collection Hotel, Magdalena Plaza Sevilla				
MED	Radisson Collection Hotel, Roma Antica				
MED	Radisson Collection Hotel Santa Sofia				
MED	Radisson Collection Palazzo Touring Club				
MED	Radisson Collection Hotel, Lazzo Nani Venice				
MED	Radisson Blu Hotel, Split				

SEAP	Radisson Resort Phuket Maikhao Beach
SEAP	Radisson Hotel, Chateau de Bangkok
SEAP	Radisson RED Phuket
SEAP	Radisson RED Auckland
SEAP	Radisson Blu Hoian
SEAP	Radisson Resort Muine Vietnam
SEAP	Radisson RED Cebu
SEAP	Radisson Blu Colombo
SEAP	Vietnam - Resort
SEAP	Radisson Collection Galle
SEAP	Radisson Resort Phan Thiet
SEAP	Radisson Blu Resort, Phu Quoc
SEAP	Radisson Blu Resort Cam Ranh
SEAP	Radisson Blu Resort Maldives
CESEE	Radisson Blu Das Triest Hotel, Vienna
CESEE	Radisson Collection Hotel, Berlin
CESEE	Radisson Blu Hotel Reussen, Andermatt
CESEE	Radisson Blu Hotel, Bucharest
CESEE	Radisson Collection Hotel, Warsaw
CESEE	Radisson Blu Latvija Hotel, Riga
CESEE	Radisson Blu at Porsche Design Tower Stuttgart
CESEE	Radisson RED Vienna
CESEE	Radisson Hotel Rostock
CESEE	Radisson Collection Hotel, Basilica Budapest





Questions?

Setting up Klear to support Custom Dashboard







Gigapay

Gigapay Playbook

How to pay your creator partners



## Gigapay

# Pay Creators Anywhere, On Demand

Easily onboard influencers in 40+ countries

Real-time payouts in EUR, GBP, USD, plus 18 other currencies

Offload compliance to Gigapay



"Never been easier to get paid!"



**NPS** 

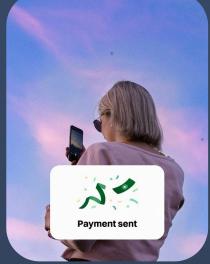




"Super smooth service, got paid without any problems!"



"You are very fast 👏"









# Paying Your Klear Influencers Through Gigapay

To pay influencers, you'll need to export the information below from Klear and import it into your Gigapay portal via the <u>template found here</u>.

- Required Information: Full Name, Email Address, Invoiced amount, Currency, Country
- Not Required (but highly recommended): Cell Phone Number, Payment Description







## **Step 1- Prepare Your Information in Klear**

From the Members tab in your campaign, switch to Relationship view.

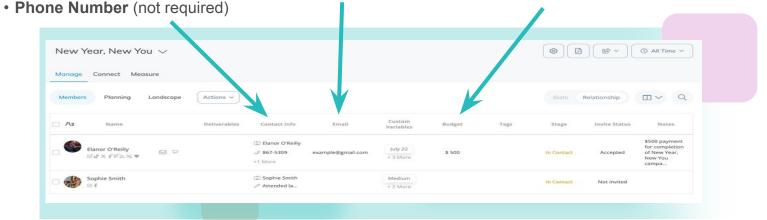
Use Contact Info to ensure the following are captured for each influencer:

• Full Name (required)

Address (country required)

Use **Email** to ensure all email addresses are captured.

Use **Budget** to capture the invoiced amount each influencer should be paid

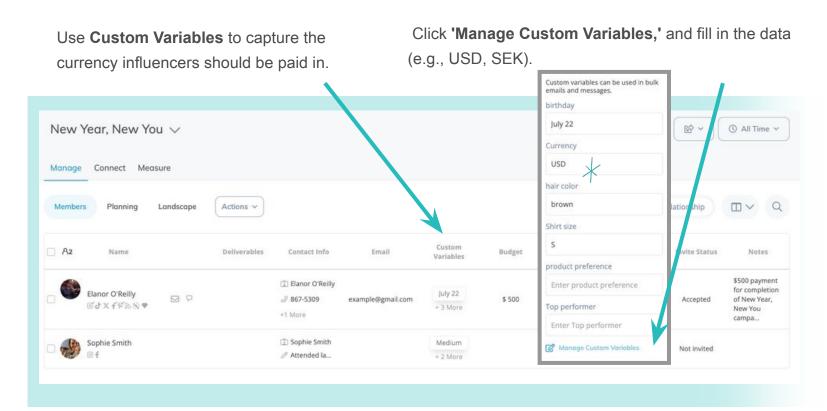








## Prepare Your Information in Klear Cont.







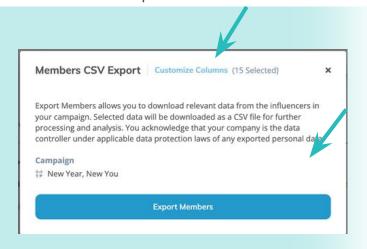


## **Step 2- Export From Klear**

Once ready, select **Export Members** from the Share button in your campaign.

(3) All Time Y **603 Export Members Export Content Export Predictive** Rela Share & Collaborate

Customize Columns to select the information you need and then Export Members.





## **Step 3- Transfer Payment Information Into Gigapay File**

Transfer the data from your Klear export into the Gigapay payment file found here (make a copy).

Update the **Description** field to explain the purpose of the payment and include a PO number for your records (if applicable). Note: This is visible to influencers, so we recommend using the campaign name.

Email	Name	Description	Invoiced amount	Currency	Country
e.g. sven@example.com	e.g. Sven Andersson	e.g. Brand Campaign Name	e.g. 1000	e.g. SEK	e.g. SWE
			i i		



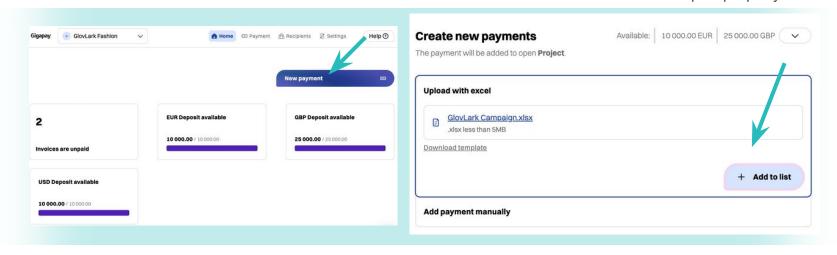




## **Step 4- Make Payments through Gigapay**

From your Gigapay dashboard, select New Payment.

Upload your payment file and + Add to list. Note: Your file must be in xlsx format to import properly.



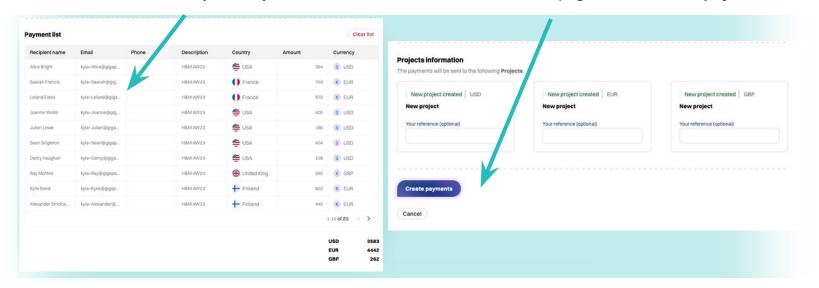






The data will be added to your Payment list.

At the bottom of the page, select **Create payments**.





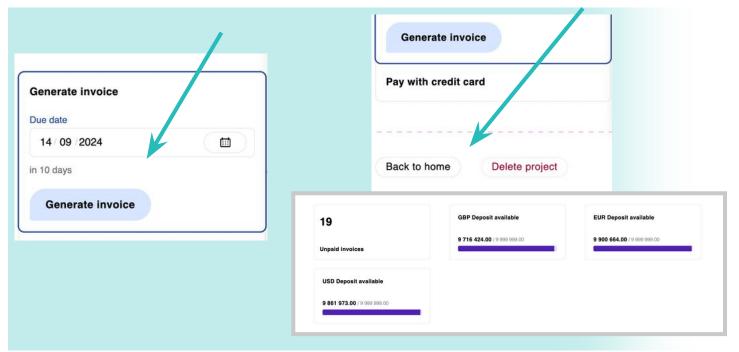


## Make Payments through Gigapay Cont.



If you don't have a payment wallet set up in Gigapay, select Generate invoice to pay your balance to release the funds.

If you have a payment wallet, select Back to Home to return to the home screen and view your updated wallet balance.

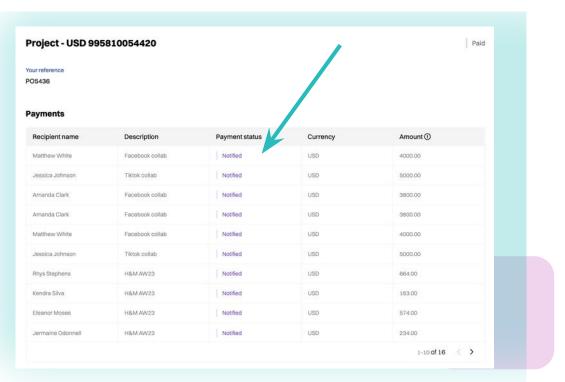








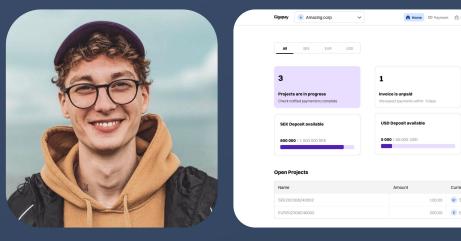
Once you've payments have been released, you can check the Payment status to see the latest updates.

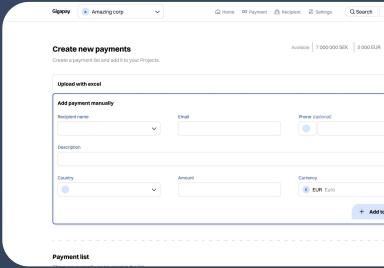


You've successfully paid your influencers!

# Gigapay

**Start Demo** 









## Gigapay

# Questions?

How to pay your creator partners







**Explore Playbook** 

Tagging in Explore to support the Custom Dashboard





### What is the Explore Playbook?

This playbook is designed to be a step by step guide to managing data from the Meltwater Explore searches and ensuring that data filters into your Consumer/Corporate PR Custom Dashboard. This guide covers three areas:

- Find the right searches in Meltwater Explore
- Tag content for the Consumer or Corporate PR dashboard
- Remove irrelevant content

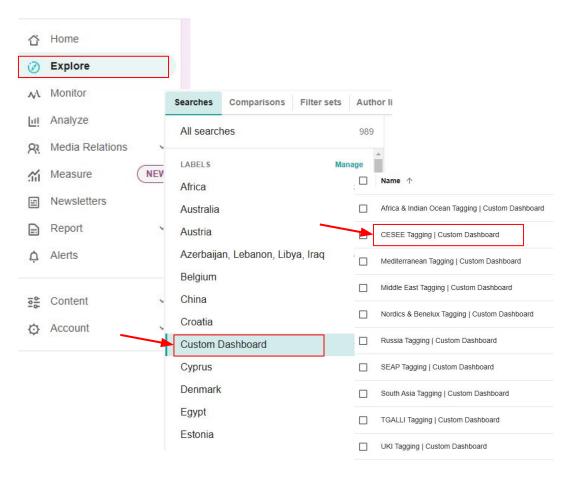
Radisson regions and countries will be measured according to the data in the Custom Dashboard so it's important that articles are categorised in Meltwater Explore correctly.

This playbook does not cover the full Meltwater Explore workflow. For now, it only reflects the features which need to be used to power the Custom Dashboard.





## Find the right searches in Meltwater Explore



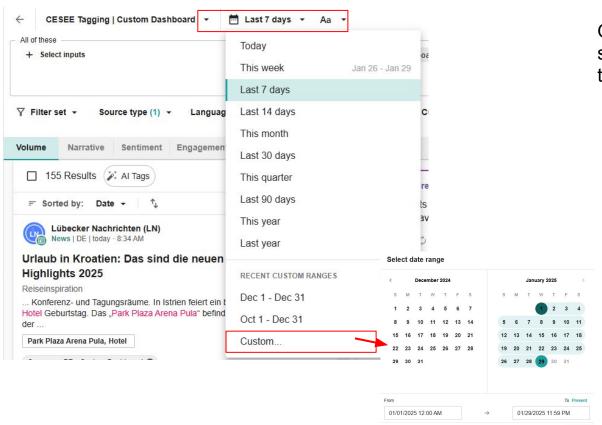
If you login to the Meltwater Explore platform you need to take the following steps to find your relevant area search.

- Navigate to Explore in the menu on the left
- Go to the label Custom Dashboard on the left.
- Select the search for your specific region.





## Set the right parameters for your search before tagging



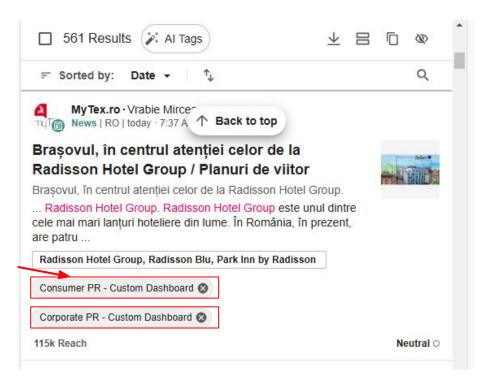
Once you are in the search you need to set the parameters before you start tagging the content.

- The countries are already predefined by Meltwater, based on a list received from Radisson.
- 2. Set the right time period. Ideally the tagging needs to take place at least once a month, at the beginning of each new month, but it's always possible to tag more often.
- 3. Make sure you use the custom time period selection to select the last month (in this case January).





## **Tagging Consumer & Corporate PR Content**



Now you can start tagging the content either Consumer PR or Corporate PR. The content is visible on the left and will automatically be tagged by the system as both Corporate PR and Consumer PR.

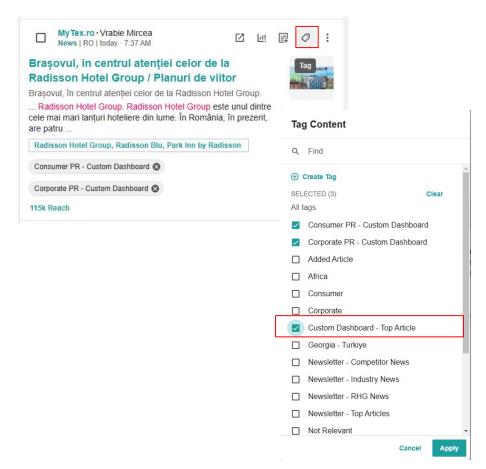
Therefore you need to do the following:

- If the content is Consumer PR, please remove the Corporate PR tag by clicking on the remove option.
- If the content is Corporate PR, please remove the Consumer PR tag by clicking on the remove option.
- If the content is irrelevant please remove both the Corporate and Consumer PR tag by clicking on the remove option.

All content tagged in Meltwater Explore will be included in the numbers of the custom dashboard.







In case an article needs to be shown as a top article for that specific Area an additional tag needs to be added

Therefore you need to do the following:

- Hoover over the article and click on the tag option on the top right in the article box.
- Select the tag; Custom Dashboard Top Article
- The articles will now automatically be visible in the Top Article section of the Global dashboard and the respective Area and Country dashboards.





### Few things to keep in mind to make the dashboard a success

It's important to make sure you are aware of the following:

- If nobody tags the articles the articles will automatically end up in both the Consumer and Corporate PR dashboard and will affect the KPIs in the dashboard. Therefore this workflow is essential for data hygiene and essential for making the custom dashboard a success.
- If (online) articles are missed please share the list of urls with us so we can both; add the articles manually, but also check why they are missed and make sure we track these sources next time.
- By tagging the articles the content will automatically roll up to the Global dashboard, the right Area dashboard and the right Country dashboard based on location.
- The in month numbers can be a bit off, since it could be that tagging still need to take place for that specific month.
- Any general feedback about the content coming in through the searched please flag this with the Meltwater team directly.

My suggestion would be, that there is a fixed day in the month (let's say the 7th of each month) that tagging needs to be finished for every Area. This means that on the 7th of February all KPIs for January are accurate, trustworthy and ready for reporting.





Questions?

Setting up Klear to support Custom Dashboard

