

Our dental practice is managed so we achieve:

- Strong production
- High efficiency
- Low stress
- Happy team members
- Satisfied patients
- Growing patient base

We are successful in our goals when each team member is clear about what their responsibilities are to the practice and to each other.

"Alone we can do so little, together we can do so much."

Your responsibilities have been marked with a tick.

All discussion regarding your execution of these responsibilities is encouraged and welcome.

### **ALL TEAM MEMBERS**

Understand and put into practice all practice policies, philosophies, codes and systems
Encourage, assist and support team members in the execution of their responsibilities
Enthusiastically receive direction from superiors
Accept and provide performance feedback in a thoughtful and constructive manner
To communicate effectively and extend the highest respect to all team members,
superiors and visitors to the practice
To be generous with others with your time, patience and support



## **RECEPTIONIST**

Greet patients
Register new patients according to established office protocols
Assist patients to complete all necessary forms and documentation
Verify and update patient information
Inform patients of dental office procedures and policy
Move patients through appointments as scheduled
Enter all relevant patient information into data system
Maintain and manage patient records in compliance with privacy and security regulations
Answer and manage incoming calls
Respond and comply to requests for information
Schedule patient appointments
Confirm upcoming appointments and recalls according to office protocol
Check daily appointment schedule
Arrange patient charts for next day appointments
Fill in cancellations and no-shows
Organise referrals to other medical specialists
Dispatch lab work appropriately
Collect and receipt payments from patients at time of treatment
Inform patients of financial treatment plan options



## **RECEPTIONIST**

Arrange payment schedule with patients
Prepare and mail billing statements
Prepare claim forms for dental insurance
Arrange supporting documents for insurance claims
Sort and distribute incoming and outgoing post
Monitor and maintain inventory of dental office supplies
Update patient education materials
Maintain a professional reception area
Safeguard patient privacy and confidentiality



### **DENTAL ASSISTANT**

Nursing duties to support the dental provider in the provision of dental care to
patients
Establish and maintain all infection control processes for the surgery and steri-room
When necessary, support in reception processes such as phone answering, managing
patient enquiries, appointment scheduling and processing of patient payments
When necessary, assist in the training of newer staff members
Collect, keep and maintain all patient records with patient confidentiality as paramount
Shared responsibility to keep the practice neat and clean
Shared responsibility of putting the garbage and recycling bins out for collection every week
and bring in the bins to the back of the premises the following day
Adhere to all Appearance, Behaviour and Customer Service Policies as set out by
management
Build, maintain and further develop respectful, trusting and caring relationships with all
colleagues
Build, maintain and further develop respectful, trusting, helpful and nurturing relationships
with all patients
Enthusiastically contribute to the establishment and implementation of new and revised
processes and systems
Be pro-active in discovering new and better methods of caring for our patients and team-
members
Be supportive and encouraging to all team members in their personal and business
endeavours



#### PRACTICE MANAGER

The position of Dental Practice Manager exists to ensure that the management of the practice fully supports the delivery of quality clinical care by the practitioners.

The Practice Manager is accountable for the provision of expert management services to the dental practice.

Specifically, the Practice Manager will be accountable to the practice for:

The performance of staff other than practitioners

The organisational review and personnel management of the dental team

Carrying out a range of clerical, technical and professional activities

Provision of accurate and timely financial data

Development of organisation systems to maximise productivity in the workplace

Development of business plans to meet the objectives of the practice and its principals

Maintenance of the assets of the practice

Continuous review of the operating environment of the practice

Public Relations and marketing



### **PRACTICE MANAGER**

Decision-making competence

### **Skills & Knowledge**

following areas:	er is expected to have demonstrated achievement or capability in the
A broad unders	tanding of the requirements of a small to medium business
Ability to comm	unicate verbally and in writing
Leadership and	team-building experience
Ability to devise	and review systems for operational efficiency and control
Skills in account	ing and business reporting
☐ Knowledge of re	elevant legislation
☐ Knowledge of e	mployment conditions
Commitment to	continuing education



#### PRACTICE MANAGER

recommendations as appropriate

## **Financial Performance** Development and maintenance of systems of accounting for all monies earned by the practice and expended by the practice, and allocation to principals as appropriate (if applicable to the practice) Preparation of meaningful and timely financial reports as required by the principals. Preparation of statutory reports and accounts. Provision of payroll services to the practice Maintenance of records Collection of debt Training of staff as appropriate **Productivity** Development and maintenance of systems, including appropriate measurement, for: Staff performance Fee recovery Purchase and use of consumables Provision of services to the practice Hours of operation Types of services provided by the practice Return on investment, etc. Undertake analysis of business issues and make decisions, give comments and/or make



## **PRACTICE MANAGER**

Business Planning		
	In consultation with the Principals, determination of goals and objectives for the practice	
	Preparation of budgets and annual plans to meet the objectives of the practice and the	
	Principals	
	Reporting against plan to Principals at determined intervals	
	Development of staff competencies in line with plan requirements	
	Develop strategies for change and growth	
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AS	set Maintenance	
	Development and maintenance of equipment registers, including depreciation schedules	
	Schedule and ensure routine and non-routine maintenance of equipment	
	Advise on purchase and replacement of equipment, and methods of funding	
	Advise on and arrange appropriate insurances for continuation of the business.	
	thorities  Practice Manager will have the following authorities:	
	Assign tasks and designate task types as appropriate to non-clinician staff	
	Approve annual leave and long service leave	
	Hire temporary replacement staff	
	Approve training programs for subordinates	
	Recommend on purchase of capital equipment	



### **PRACTICE MANAGER**

Op	Operating Environment		
	Maintain knowledge of and comply with government legislation and regulation		
	Maintain knowledge of and comply with contractual obligations of the practice		
	Maintain knowledge of and comply with any relevant industrial award		
	Maintain knowledge of impending changes to the political, economic, legislative and		
	physical environments of the practice		
	Develop appropriate strategies for change		
	Advise Principals as necessary		
	With Principals and staff, develop and maintain appropriate Practices and Procedures for		
	the business		
	Interact with and influence a range of contacts at all levels inside and external to the		
	practice to provide advice, explanation or gain commitment on specific issues verbally and		
	in writing		
Sta	aff Performance		
	Recruitment, induction and training of staff other than practitioners		
	Determination of the performance of these staff, including position definition, task types		
	and task allocation in response to the needs of the practice		
	Development and review of systems of staff performance appraisal and training needs		
	Analysis		
	Review of the performance of staff		
	Development and maintenance of appropriate human resources systems		
	Assistance to Principals with recruitment of practitioners		